

Surface+ Offer for AU, CA, UK, and US Microsoft Customers
Terms and Conditions
Version: August 2019

The Surface+ Offer for Microsoft 365, Azure, and Dynamics Customers (“Offer”) is a limited time offer valid only for commercial customers in the following markets: Australia, Canada, United Kingdom, and the 50 United States and the District of Columbia with Offer Claim Code from Microsoft (existing customers only, as described in the Terms & Conditions). The Offer provides Customers with the opportunity to receive a rebate on a Qualifying Device Purchase made between July 1, 2019, and December 31, 2019, when the Customer has made a Qualifying Service Purchase between July 1, 2018, and December 31, 2019, as more fully described below.

How to Qualify

1. Make a Qualifying M365, Azure Monetary Commit, or Dynamics purchase (each, a “Qualifying Online Service Purchase”).

M365 E3/A3 and M365 E5/A5 Customers

To qualify for a per unit rebate on the eligible Surface Pro, Surface Laptop, Surface Book, and Surface Go products set forth in the table below (each, an "Eligible Surface Laptop Product"), you must make a qualifying M365 Enterprise or M365 for Education purchase from Microsoft of at least one hundred (100) seats between July 1, 2018 and December 31, 2019.

M365 F1 Customers

To qualify for a per unit rebate on the eligible Surface Go products set forth in the table below (each, an "Eligible Surface Go Product"), you must make a qualifying M365 F1 purchase from Microsoft of at least one hundred (100) seats between July 1, 2018 and December 31, 2019.

M365 Component Customers

To qualify for a per unit rebate on the Eligible Surface Laptop Products you must make a qualifying Office 365 and Windows 10 and EMS purchase from Microsoft of at least one hundred (100) seats between July 1, 2018 and December 31, 2019.

O365 Step-Up Customers

To qualify for a per unit rebate on the Eligible Surface Laptop Products, you must: (1) make a qualifying license step-up from Office 365 to a full M365 E3/A3, E5/A5 or F1 license and meet the minimum of at least one hundred (100) sets between July 1, 2018 and December 31, 2019, and (2) request a Claim Code directly from Microsoft as described in Step 2 below.

Azure Monetary Commit Customers

To qualify for a rebate on the Eligible Surface Laptop Products you must make an Azure Monetary Commit of \$50,000 USD / \$72,000 AUD / £39,500 GBP / \$67,600 CAD with Microsoft between July 1, 2018 and December 31, 2019.

Dynamics

To qualify for a per unit rebate on the Eligible Surface Laptop Products EI, you must make a qualifying

Dynamics purchase from Microsoft of at least one hundred (100) seats between July 1, 2018 and December 31, 2019. See Appendix A for a list of Eligible Dynamics SKUs for this Offer. Dynamics licenses may be aggregated across Eligible Dynamics SKUs to reach minimum of 100 seats.

PLEASE NOTE: The Qualifying Service Purchase may take place either before the Qualifying Surface Device Purchase (as defined in Step 3 below), or within one hundred and twenty (120) days after the Qualifying Surface Purchase.

2. Verify Your Eligibility and Get a Claim Code

Following your qualifying M365, M365 Component, O365 Step-Up, Azure Monetary Commit, or Dynamics purchase made between July 1, 2018 and December 31, 2019 (as defined in Step 1 above) (each, a “**Qualifying Service Purchase**”) your Microsoft Sales Representative will notify you of your qualification status for the Offer and provide you with a promotional claim code for the Offer (“**Claim Code**”). You can also request a Claim Code and verify your eligibility for the Offer directly by emailing srfcplus@microsoft.com.

PLEASE NOTE: The Qualifying Service Purchase may take place either before the Qualifying Surface Device Purchase (as defined in Step 3 below) or within one hundred twenty (120) days after the Qualifying Surface Purchase.

- **If the Qualifying Service Purchase takes place before the Qualifying Surface Device Purchase,** then a Claim Code will be issued after Microsoft verifies the Qualifying Surface Device Purchase, and your claim must be submitted within sixty (60) days of the Qualifying Surface Device Purchase.
- **If the Qualifying Service Purchase takes place after the Qualifying Surface Device Purchase,** then a Claim Code will be issued after Microsoft verifies the Qualifying Surface Device Purchase, and your claim must be submitted within sixty (60) days of the Qualifying Service Purchase.

3. Make a Qualifying Device Purchase

Complete a qualifying purchase of at least one hundred (100) units of Eligible Surface Laptop Products or Eligible Surface Go Products, as applicable, depending on the Qualifying Service Purchase, from a Microsoft Commercial Authorized Device Reseller in Australia, Canada, United Kingdom, or the 50 United States or District of Columbia (“Territory”) between July 1, 2019, and December 31, 2019 (“**Offer Period**”). M365 E3/A3, E5/A5, O365 Step-Up, Azure Commit and Dynamics Customers may combine Eligible Surface Laptop Product purchases made within a single thirty (30)-day period to meet the initial minimum order quantity of one hundred (100) units. After the initial minimum order quantity of one hundred (100) units is met, no minimum order quantity will apply on any future qualifying Eligible Surface Laptop Product or Eligible Surface Go Product purchases made between July 1, 2019 and December 31, 2019. Additionally, subsequent purchases may be aggregated over a thirty (30)-day period when making a claim.

Eligible Surface Products must be acquired for use as an end user and not for distribution or resale.

4. Submit Your Claim

Submit a completed registration form, available at <https://aka.ms/SurfacePlusOffer>, including valid Claim Code and a copy of your invoice within sixty (60) days of your Qualifying Service Purchase or Qualifying Device Purchase, as applicable.

- **If the Qualifying Service Purchase takes place before the Qualifying Surface Device Purchase,** then your claim must be submitted within sixty (60) days of the Qualifying Surface Device Purchase.
- **If the Qualifying Service Purchase takes place after the Qualifying Surface Device Purchase,** then your claim must be submitted within sixty (60) days of the Qualifying Service Purchase.

Qualifying Surface SKUs

Eligible Surface Product Family	Eligible Surface Product Device Configurations	Per Unit Rebate on Qualifying Sale of Eligible Surface Product*			Limitations**
		M365 E3 / A3, Azure, and Dynamics Customers	M365 E5 / A5 Customers	M365 F1 Customers	
Surface Pro 5th Gen for Business	All SKUs apart from core M, i5/128 WiFi, & i5/128 LTE	\$45 AUD \$40 CAD £25 GBP \$30 USD	\$70 AUD \$65 CAD £40 GBP \$50 USD	N/A	M365 and Dynamics 365: Limit (1) per license seat per Customer Azure Commit: Limit 5,000 units
Surface Pro 6 for Business	All SKUs apart from core M, i5/128 WiFi & All LTE Models	\$45 AUD \$40 CAD £25 GBP \$30 USD	\$70 AUD \$65 CAD £40 GBP \$50 USD	N/A	M365 and Dynamics 365: Limit (1) per license seat per Customer Azure Commit: Limit 5,000 units

Surface Laptop & Surface Laptop 2 for Business	All SKUs apart from i5/128	\$45 AUD \$40 CAD £25 GBP \$30 USD	\$70 AUD \$65 CAD £40 GBP \$50 USD	N/A	M365 and Dynamics 365: Limit (1) per license seat per Customer Azure Commit: Limit 5,000 units
Surface Book 2	All SKUs apart from i5/128	\$45 AUD \$40 CAD £25 GBP \$30 USD	\$70 AUD \$65 CAD £40 GBP \$50 USD	N/A	M365 and Dynamics 365: Limit (1) per license seat per Customer Azure Commit: Limit 5,000 units
Surface Go	All commercial SKUs; excludes all EDU SKU	\$30 AUD \$30 CAD £15 GBP \$20 USD	\$30 AUD \$30 CAD £15 GBP \$20 USD	\$30 AUD \$30 CAD £15 GBP \$20 USD	M365 and Dynamics 365: Limit (1) per license seat per Customer Azure Commit: Limit 5,000 units

*Customer that makes a Qualifying Service Purchase based on O365 Step-Up will be eligible to receive the per unit discount associated with the M365 license they have stepped up to. For example, if the Customer steps up from O365 to an M365 F1 license, then the Customer will qualify for the per unit discounts on the Eligible Surface Go Products in the table above.

**Customer cannot stack per unit discounts across Qualifying Service Purchases. For example, if a Customer has a \$50,000 USD Azure Commit and 100 Microsoft E5 seats, then the Customer cannot stack the \$30 USD per unit discount for the Azure Commit with the \$50 USD per unit discount for the E5 seats.

Eligible Surface Products must be acquired for use as an end user and not for distribution or resale.

Rebate Approval and Payment Terms

After your claim is approved by Microsoft, please allow 15 – 30 days for delivery of your rebate via wire transfer or check. All payments will be in USD, CAD, GBP, or AUD, as applicable. Any payment returned

as non-deliverable for any reason will not be re-sent. To check the status of your rebate submission email srfcplus@microsoft.com.

Rebates are subject to the limitations set forth in the preceding table, regardless of the number of Eligible Surface Product or Eligible Surface Go Product, as applicable, purchased.

Offer Limitations and Additional Terms

Offer not valid on not-for-resale products, returned or refurbished products, or academic edition products. Offer not valid on prior purchases, not combinable with the Surface Offer for Legacy Windows Customers, and may not be combinable with other offers. In the event an Eligible Surface Product or Eligible Surface Go Product is returned for a refund, the value of the rebate will be deducted from the refund amount.

Offer void where prohibited, taxed, or restricted by law. Microsoft is not responsible for any incomplete, illegible, late, lost, mutilated or postage-due requests. Microsoft reserves the right to modify or discontinue this Offer at any time, to adjust the rebate payment if Microsoft identifies any discrepancy, error or omission, or to disqualify any rebate claims that appear to be fraudulent, incomplete, invalid or in breach of these Terms and Conditions in any way.

By participating in this Offer you agree that Microsoft will have no liability whatsoever for any costs, damage, or losses of any kind resulting in whole or in part, directly or indirectly from acceptance of the rebate, or from participation in this offer. In the unlikely event of a dispute in connection with this Offer, Microsoft's decision shall be final.

Offer provided by Microsoft Corporation, One Microsoft Way, Redmond, WA 98052. By participating in this Offer you are accepting these Terms and Conditions and Microsoft's Privacy Statement, available at <http://www.microsoft.com/en-gb/privacystatement/default.aspx>.

Appendix – A

Eligible Dynamics SKUs

The following table sets forth the eligible Dynamics SKUs for the Surface+ Offer. These eligible Dynamics SKUs may be aggregated to meet the minimum of 100 licenses required to be eligible for the Offer.

Description	SKU	PFAM
Dyn365ForCustmrSrv ALNG LicSAPk MVL UsrCAL	EMT-00152	Dyn365 For Customer Service
Dyn365ForCustmrSrv ALNG LicSAPk MVL DvcCAL	EMT-00151	Dyn365 For Customer Service
Dyn365ForOps ALNG SubsVL MVL PerUsr	GRK-00008	Dyn365 For Operations
Dyn365ForSales ALNG LicSAPk MVL UsrCAL	ENJ-00152	Dyn365 For Sales
Dyn365ECstEngPln ShrdSvr ALNG SubsVL MVL PerUsr 1000+Usrs	DFG-00006	Dyn365E Cst Eng Pln
Dyn365ECstEngPln ShrdSvr ALNG SubsVL MVL PerUsr 100-249Usrs	DFG-00002	Dyn365E Cst Eng Pln
Dyn365ECstEngPln ShrdSvr ALNG SubsVL MVL PerUsr 1-99Usrs	DFG-00001	Dyn365E Cst Eng Pln
Dyn365ECstEngPln ShrdSvr ALNG SubsVL MVL PerUsr 250-499Usrs	DFG-00004	Dyn365E Cst Eng Pln
Dyn365ECstEngPln ShrdSvr ALNG SubsVL MVL PerUsr 500-999Usrs	DFG-00005	Dyn365E Cst Eng Pln
Dyn365ECstEngPlnGCCHgh ShrdSvr ALNG SubsVL MVL PerUsr 1000+Usrs	PTH-00003	Dyn365E Cst Eng Pln GCC High
Dyn365ECstEngPlnGCCHgh ShrdSvr ALNG SubsVL MVL PerUsr 100-249Usrs	PTH-00008	Dyn365E Cst Eng Pln GCC High
Dyn365ECstEngPlnGCCHgh ShrdSvr ALNG SubsVL MVL PerUsr 1-99Usrs	PTH-00001	Dyn365E Cst Eng Pln GCC High
Dyn365ECstEngPlnGCCHgh ShrdSvr ALNG SubsVL MVL PerUsr 250-499Usrs	PTH-00004	Dyn365E Cst Eng Pln GCC High
Dyn365ECstEngPlnGCCHgh ShrdSvr ALNG SubsVL MVL PerUsr 500-999Usrs	PTH-00005	Dyn365E Cst Eng Pln GCC High
Dyn365ECstEngPlnGOVCON ShrdSvr ALNG SubsVL MVL PerUsr 1000+Usrs	NUT-00004	Dyn365E Cst Eng Pln GOVCON
Dyn365ECstEngPlnGOVCON ShrdSvr ALNG SubsVL MVL PerUsr 100-249Usrs	NUT-00002	Dyn365E Cst Eng Pln GOVCON

Dyn365ECstEngPlnGOVCON ShrdSvr ALNG SubsVL MVL PerUsr 1-99Usrs	NUT-00009	Dyn365E Cst Eng Pln GOVCON
Dyn365ECstEngPlnGOVCON ShrdSvr ALNG SubsVL MVL PerUsr 250-499Usrs	NUT-00003	Dyn365E Cst Eng Pln GOVCON
Dyn365ECstEngPlnGOVCON ShrdSvr ALNG SubsVL MVL PerUsr 500-999Usrs	NUT-00005	Dyn365E Cst Eng Pln GOVCON
Dyn365EForCustmrSrv ShrdSvr ALNG SubsVL MVL PerDvc	DDW-00002	Dyn365E For Customer Service
Dyn365EForCustmrSrv ShrdSvr ALNG SubsVL MVL PerUsr	DDW-00003	Dyn365E For Customer Service
Dyn365EForFieldSrv ShrdSvr ALNG SubsVL MVL PerDvc	DEH-00002	Dyn365E For Field Service
Dyn365EForFieldSrv ShrdSvr ALNG SubsVL MVL PerUsr	DEH-00003	Dyn365E For Field Service
Dyn365EforMktg ShrdSvr ALNG SubsVL MVL	KEU-00002	Dyn365E for Mktg
Dyn365EForProjServAuto ShrdSvr ALNG SubsVL MVL PerUsr	DFV-00001	Dyn365E For Proj Serv Auto
Dyn365EfrPrjSvcAutoGCCgh ShrdSvr ALNG SubsVL MVL PerUsr	PRW-00002	Dyn365E For Proj Svc Auto GCC High
Dyn365EfrPrjSvcAutoGVCN ShrdSvr ALNG SubsVL MVL PerUsr	NVS-00001	Dyn365E For ProjServ Auto GOVCON
Dyn365EforRetail ShrdSvr ALNG SubsVL MVL PerUsr	GZJ-00001	Dyn365E for Retail
Dyn365EForSales ShrdSvr ALNG SubsVL MVL PerUsr	DGP-00003	Dyn365E For Sales
Dyn365EForSales ShrdSvr ALNG SubsVL MVL PerDvc	DGP-00002	Dyn365E For Sales
Dyn365EForSalesGCCgh ShrdSvr ALNG SubsVL MVL PerDvc	PTM-00003	Dyn365E For Sales GCC High
Dyn365EForSalesGCCgh ShrdSvr ALNG SubsVL MVL PerUsr	PTM-00004	Dyn365E For Sales GCC High
Dyn365EForSalesGOVCON ShrdSvr ALNG SubsVL MVL PerDvc	NVY-00001	Dyn365E For Sales GOVCON
Dyn365EForSalesGOVCON ShrdSvr ALNG SubsVL MVL PerUsr	NVY-00002	Dyn365E For Sales GOVCON
Dyn365EforTalent ShrdSvr ALNG SubsVL MVL PerUsr	GZN-00001	Dyn365E for Talent
Dyn365EPlan ShrdSvr ALNG SU MVL Dyn365ECustEnggmtTier1 PerUsr	DFN-00011	Dyn365E Plan
Dyn365EPlan ShrdSvr ALNG SU MVL Dyn365ECustEnggmtTier2 PerUsr	DFN-00012	Dyn365E Plan
Dyn365EPlan ShrdSvr ALNG SU MVL Dyn365ECustEnggmtTier3 PerUsr	DFN-00013	Dyn365E Plan
Dyn365EPlan ShrdSvr ALNG SU MVL Dyn365ECustEnggmtTier4 PerUsr	DFN-00014	Dyn365E Plan
Dyn365EPlan ShrdSvr ALNG SU MVL Dyn365ECustEnggmtTier5 PerUsr	DFN-00015	Dyn365E Plan
Dyn365EPlan ShrdSvr ALNG SU MVL Dyn365EUnifiedOpsPlan PerUsr	DFN-00009	Dyn365E Plan
Dyn365EPlan ShrdSvr ALNG SubsVL MVL PerUsr	DFN-00002	Dyn365E Plan
Dyn365ERelationshipSales Shrd ALNG SubsVL MVL Ent PerUsr 1000-1499Users	MPW-00004	Dyn365E Relationship Sales
Dyn365ERelationshipSales Shrd ALNG SubsVL MVL Ent PerUsr 1500-1999Users	MPW-00010	Dyn365E Relationship Sales
Dyn365ERelationshipSales Shrd ALNG SubsVL MVL Ent PerUsr 2000-2999Users	MPW-00011	Dyn365E Relationship Sales
Dyn365ERelationshipSales Shrd ALNG SubsVL MVL Ent PerUsr 3000-4999Users	MPW-00012	Dyn365E Relationship Sales
Dyn365ERelationshipSales ShrdSvr ALNG SubsVL MVL Ent PerUsr 100-249Usrs	MPW-00002	Dyn365E Relationship Sales

Dyn365ERelationshipSales ShrdSvr ALNG SubsVL MVL Ent PerUsr 10-99Usrs	MPW-00001	Dyn365E Relationship Sales
Dyn365ERelationshipSales ShrdSvr ALNG SubsVL MVL Ent PerUsr 250-499Usrs	MPW-00003	Dyn365E Relationship Sales
Dyn365ERelationshipSales ShrdSvr ALNG SubsVL MVL Ent PerUsr 5000+	MPW-00005	Dyn365E Relationship Sales
Dyn365ERelationshipSales ShrdSvr ALNG SubsVL MVL Ent PerUsr 500-999Usrs	MPW-00009	Dyn365E Relationship Sales
Dyn365EUnfOps-dvc ShrdSvr ALNG SubsVL MVL PerDvc	G XU-00001	Dyn365E Unf Ops - Device
Dyn365EUnfOpsPln ShrdSvr ALNG SubsVL MVL PerUsr	DEV-00003	Dyn365E Unf Ops Pln
Dyn365ECstEngPlnFrmSAGOVCON ALNG SubsVL QlfdOffer PerUsr fromCRMBsc	NUR-00002	Dyn365E Cst Eng Pln FrmSA GOVCON
Dyn365ECstEngPlnFrmSAGOVCON Shrd ALNG SubsVL MVL QlfdOffer Usr CRMPro	NUR-00001	Dyn365E Cst Eng Pln FrmSA GOVCON
Dyn365ECstEngPlnFrmSA ALNG SubsVL MVL Qlfdoff PerUsr frmCRM	DFJ-00001	Dyn365E Cst Eng Pln FromSA
Dyn365ECstEngPlnFromSA ShrdSvr ALNG SubsVL MVL PerUsr	DFJ-00003	Dyn365E Cst Eng Pln FromSA
Dyn365ECsEnPlnFmSAGCCHgh ALNG SubsVL MVL PerUsr fromCRMBsc	PTG-00001	Dyn365E Cst Eng Pln FromSA GCC High
Dyn365ECsEnPlnFmSAGCCHgh ALNG SubsVL MVL QlfdOffer PerUsr FROMCRM	PTG-00002	Dyn365E Cst Eng Pln FromSA GCC High
Dyn365EFrCsSvPFmSAGCCHgh ShrdSvr ALNG SubsVL MVL PerUsr	PRT-00001	Dyn365E for CstSvcProFromSA GCCHigh
Dyn365EForCustmrSrvCFromSA ShrdSvr ALNG SubsVL MVL PerDvc	DDY-00002	Dyn365E For Customer Service FromSA
Dyn365EForCustmrSrvCFromSA ShrdSvr ALNG SubsVL MVL PerUsr	DDY-00003	Dyn365E For Customer Service FromSA
Dyn365ECustSrvCProFromSAGOVCON ShrdSvr ALNG SubsVL MVL PerUsr	MPH-00001	Dyn365E for CustSrvCProFromSAGOVCON
Dyn365EForSalesFromSA ShrdSvr ALNG SubsVL MVL PerDvc	DGR-00002	Dyn365E For Sales FromSA
Dyn365EForSalesFromSA ShrdSvr ALNG SubsVL MVL PerUsr	DGR-00003	Dyn365E For Sales FromSA
yn365EFrSalsFrmSAGCCHgh ShrdSvr ALNG SubsVL MVL PerDvc	PTL-00001	Dyn365E For Sales FromSA GCC High
Dyn365EFrSalsFrmSAGCCHgh ShrdSvr ALNG SubsVL MVL PerUsr	PTL-00002	Dyn365E For Sales FromSA GCC High
Dyn365EFrSalesFmSAGOVCON ShrdSvr ALNG SubsVL MVL PerDvc	NVW-00001	Dyn365E For Sales FromSA GOVCON
Dyn365EFrSalesFmSAGOVCON ShrdSvr ALNG SubsVL MVL PerUsr	NVW-00002	Dyn365E For Sales FromSA GOVCON
Dyn365EPlanFrmSA ALNG SubsVL MVL Qlfdoff PerUsr frmAX/DPLUser	DFQ-00002	Dyn365E Plan FromSA
Dyn365EPlanFromSA ShrdSvr ALNG SubsVL MVL PerUsr frmAX/DPLUser	DFQ-00001	Dyn365E Plan FromSA
Dyn365EUnfOpsDvcFrmSA ShrdSvr ALNG SubsVL QlfdOffer PerDvc frmAX/DPLDvc	GZU-00002	Dyn365E Unf Ops - Device FromSA
Dyn365EUnfOps-dvcFromSA ShrdSvr ALNG SubsVL MVL PerDvc fromAXTaskDvc	GZU-00001	Dyn365E Unf Ops - Device FromSA
Dyn365EUnfOpsPlnFromSA ALNG SubsVL MVL Qlfdoff PerUsr frmAX/DPLUser	DEX-00004	Dyn365E Unf Ops Pln FromSA

Dyn365EUnfOpsPlnFromSA ShrdSvr ALNG SubsVL MVL PerUsr frmAX/DPLUser	DEX-00001	Dyn365E Unf Ops Pln FromSA
--	-----------	----------------------------